## STOCKMANN

Visual identity guidelines

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# PART A Introduction

### How to use this guide

This guide is intended as a general overview of the Stockmann Visual Identity. Part B contains the core elements which form our visual language. Part C contains examples which illustrate how the Identity is applied and adapted throughout different touchpoints, ranging from advertising to in-store signage to digital media.

Please note that this document provides a general, overarching summary of the Stockmann Visual Identity but does not contain details for constructing the various communication materials. For complete specifications in each area, please refer to the separate Guideline/Principle documents which have been created for each department.

Our brand purpose

Itae por simagnit plis que nos aliqui con cullationet rercien ditaqui quamend erchilles raepereperci voloriae de videritat lacesti atusdam suntibusamet vererum ese ne sus, conse lique non parum experatque plite volor aspis doluptas am facero ipsam faccum excepe corro maximodis nos endemqu atectestrum ut vernate ndisquosse nemos



### **PART B**

## Core elements

#### LOGOTYPE

### Our S-symbol

The Stockmann "S" symbol is our most important brand identifier, highly recognizable and an iconic part of our heritage. It represents an escalator moving upwards, which is a strong symbol of a brand that is in motion, the first to bring the best ideas, inspirations, and products to its customers. On the brand level, we embrace the bold character of the symbol, and use it in a dynamic and flexible way to maximize its graphic quality.

It can be used on its own as a brand identifier in all in-store environments, where the brand context is clear. In touchpoints outside of the store, it must be used with the Stockmann wordmark (see next page).

The Stockmann symbol should be used in only black and white in permanent brand communication material.



#### LOGOTYPE

### Symbol cropping

The original "standing" position is the preferred orientation, and should be used in this way whenever possible. However, if the format makes this too difficult, such as on landscape formats we can use the symbol in the "lying" position as shown.

The symbol should be cropped on three sides. The fourth side should always be kept free in order to maintain the symbol's character.

At least one of the breaking points in the symbol needs to be shown, shown here by the circles. The design should not look centered (especially the circle).



Square

For all square and portrait format we use the original Stockmann symbol standing.



Portrait format



Landscape format

For all landscape formats we use the Stockmann symbol lying.

#### LOGOTYPE

### **Our wordmark**

The Stockmann wordmark must be used together with the S-symbol in all touchpoints outside of the store environment – such as shopping bags, advertising, and direct mail.

The wordmark and S-symbol do not necessarily need to be used in a lockup together. In visual hierarchy, the "S" symbol should be prioritized over the wordmark: ie. the wordmark may be smaller and more discreet in comparison to the "S" symbol.

The wordmark should only be used in either black or white on all applications.

### **STOCKMANN**

STOCKMANN

#### COLOURS

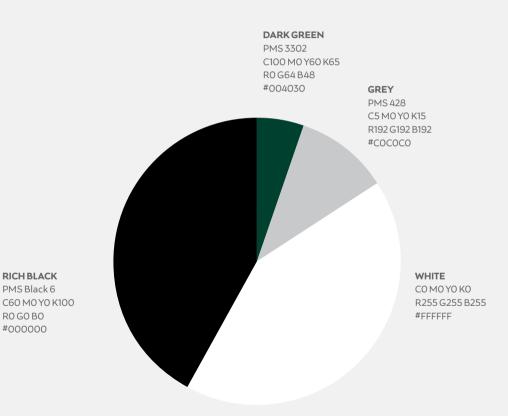
### Core palette

Our core brand colours are black, white, grey and dark green, and should be used in the proportions shown here. These colours should be used on all brand level communication

White and black are the primary, most visible, brand-identifying colours. Grey can be used where a neutral colour is needed. Dark green is only used as an accent, to add colour and interest to details - for example, the inside of a shopping bag.

The core palette is kept minimal in order to allow for seasonal, theme/trend-driven colours to flourish in content, images, and graphics without conflict.

RO GO BO #000000



#### COLOURS

### Seasonal palettes

For campaign-related and tactical communication, we can use seasonal palettes consisting of approximately 3 key colours inspired by current trends.

These palettes are determined by the key campaigns each season. Maximum 2 seasonal palettes per year (ie. Spring/Summer, Fall/Winter).



#### **TYPOGRAPHY**

### Primary

Our primary typeface is Stockmann Sans and should be used for all body texts in brand-related material. The italic cuts for Stockmann Sans should not be used.

#### STOCKMANN SANS LIGHT:

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

#### STOCKMANN SANS REGULAR:

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

#### STOCKMANN SANS BOLD:

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

CORF FLEMENTS

#### **TYPOGRAPHY**

### Secondary

Our secondary typeface is Chronicle Display, which provides a more editorial feeling and should be used for headlines and feature texts.

#### CHRONICLE DISPLAY ROMAN/ITALIC:

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890 ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

#### CHRONICLE DISPLAY SEMIBOLD/ITALIC:

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890 ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890

#### CHRONICLE DISPLAY BOLD/ITALIC:

ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890 ABCDEFGHIJKLMNOPQRSTUVWXYZ abcdefghijklmnopqrstuvwxyz 1234567890 CORF FLEMENTS

#### **TYPOGRAPHY**

### Fallback

For some digital applications, technical limitations may exist where it is not possible to use our primary and secondary fonts – for example, in digital newsletters or email signatures. In these cases, Arial (replacing Stockmann Sans) and Georgia (replacing Chronicle Display) should be used instead.

#### ARIAL REGULAR:

ABCDEFGHIJKLMNOPQRSTU abcdefghijklmnopqrstuvwxyz 1234567890

#### **ARIAL BOLD:**

ABCDEFGHIJKLMNOPQ STU abcdefghijklmnopqrstuvwxyz 1234567890

#### **GEORGIA REGULAR:**

ABCDEFGHIJKLMNOPQRSTU abcdefghijklmnopqrstuvwxyz 1234567890

ABCDEFGHIJKLMNOPQRSTU abcdefghijklmnopqrstuvwxyz 1234567890

#### **GEORGIA BOLD:**

ABCDEFGHIJKLMNOPQRSTU abcdefghijklmnopqrstuvwxyz 1234567890

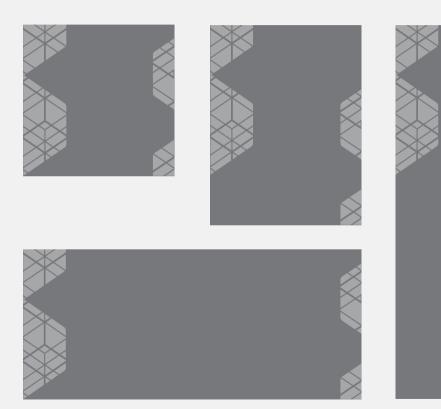
ABCDEFGHIJKLMNOPQRSTU abcdefghijklmnopqrstuvwxyz 1234567890

#### **IDENTIFIER SHAPE**

### Overview

The Stockmann identifier shape is created from the pattern filled into the shape of the "S" symbol. It is a metaphor for a portal, the gateway to discovery that Stockmann represents. It is a flexible device which can be used with or without images, and is easily adapted to different formats.

The identifier shape is primarily used for campaign communications, particularly in external touchpoints where we want to build instant brand recognition.



#### **IDENTIFIER SHAPE**

### Relationship to logo

The wordmark and symbol can either overlap with the identifier shape or be placed inside it. However, priority is to use the logo elements at an appropriate size to be clearly visible on the given format. Thus, the wordmark and symbol can either "fit" within the shape if the size allows (as in above left) or it may bleed outside of the shape (as in above right). This ensures that the size of the identifier shape can be chosen independently of the size of the wordmark and symbol.









Close-ups
The wordmark and symbol can either overlap with the identifier shape or be placed \_\_inside it.

#### **IDENTIFIER SHAPE**

### Usage



#### **SIZE & PROPORTION:**

The identifier shapes can be used at any size, but the right and left side should always be scaled together in the same proportion – ie. the left side cannot be used at 200% while the right side is used at 50%. Always use the approved artwork file.



#### **USING A SINGLE SHAPE:**

The identifier shape should generally be used as a pair. However, a single shape can be used if it better suits the content of the image, ie. if the image would appear too crowded or cluttered with a pair of shapes.



#### **OPACITY:**

The identifier shapes can be used with varying opacity depending on the image and the desired effect. In general, a lighter, more subtle effect is preferred. However if the image is very minimal, as in this example, a stronger and more solid impression may be appropriate.

#### **IDENTIFIER SHAPE**

### Usage



#### **POSITION:**

The shapes can be used in varying positions as shown, if it better suits the content of the image. But the relationship of the wordmark and symbol to the shapes should remain consistent.



#### COLOUR:

The identifier shapes can be used in colour, but must be in sync with the current seasonal colour palette. When using the shapes in colour, be mindful that they do not overpower the content of the image.

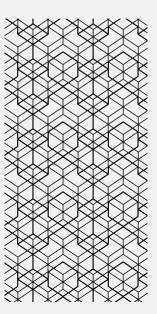
#### PATTERN

### Hexagon pattern

The Stockmann hexagon pattern should be considered a secondary graphic element, used as a supporting element in building brand recognition. It should never compete with the logotype, symbol, imagery, or typography.

The primary use for this pattern is in shop environments, where it is prominent in permanent fixures and furniture. Therefore it should generally not be used in printed store communications, to prevent the pattern from becoming overwhelming and creating a cluttered environment.

For printed communications, the S-symbol or identifier shape should be used instead as brand-identifiers – refer to those sections for specific guidelines.







#### LOYALTY CUSTOMERS

### **Identity**

The Loyalty Customer (LC) program has its own sub-identity consisting of elements built upon the hexagon shape, and the concept of a prism.







#### **IMAGERY**

### Brand level

#### "PROGRESSIVE/CONCEPTUAL"

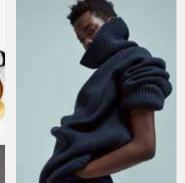
The creative ambition for brand level communication is to establish a strong Stockmann presence and position Stockmann as a forward-thinking, inspirational leader in fashion, food, home, and beauty.

Imagery should be bold, progressive, and playful, but still appealing and accessible. It should communicate a distinct, ownable point of view, and dare to be more conceptual in both attitude and composition.



















#### **IMAGERY**

### Campaign level

#### "MODERN/COMMERCIAL"

The creative ambition for campaign level communication is to communicate an aspirational concept or idea, which will engage consumers and drive traffic to stores (both physical and online).

Imagery should have still have a bold, modern attitude – but with slightly more focus on accessibility and sales.





















#### **IMAGERY**

### Editorial level

#### "EDITORIAL/DOCUMENTARY"

The creative ambition for editorial level communication is to communicate stories of human interest in an authentic manner.

Imagery should have a modern, fresh look and feel across a wide range of different categories – no matter if it's showing a product, an environment, a food still life, or people. Imagery should engage consumers in an exciting way, so that they consider Stockmann an important source of inspiration for everyday life.



















#### MATERIALS

### Print & VM

Material choices for Stockmann are as important as design – especially when it comes to printed materials which consumers touch and feel. We should strive to keep our design elements clean, bold, and simple – and use premium materials to communicate quality and attention to detail.

In general, uncoated papers are preferred in heavier weights, which allow for interesting details such as embossing/debossing and varnishes. Where possible, VM display materials should also follow the rule of "simple and premium", and be guided by design cues from the strong Finnish heritage in modern interior and industrial design.













# Applications



#### CORPORATE

### **Business cards**

In progress

#### CORPORATE

### Letterhead & Envelopes

In progress

#### CORPORATE

### **Email signature**

In progress

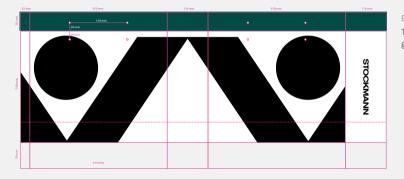
#### POINT OF SALE

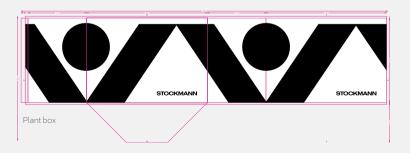
### **Shopping bags**

Point of sale materials act as important brand ambassadors. Therefore here we use our iconic S-symbol as the primary graphic, to make a bold, strong, and timeless brand impression.

The cropping of the symbol will be different on different bag's sizes, please read about the cropping system on page 8. The logotype is 1/3 of the width and on the wider formats a 1/2. It is centered or left/right aligned depending on the design.

If the symbol repeats around the corner on a bag, then keep one short side white only with the Stockmann logotype printed (to be read from the top and downwards). On the plant box the repeated logotype goes wraparound and luckily matches. In those cases, place the logotype on the front.





Boutique bag The thicker bags have a green lining on the inside.



Plastic bag

#### POINT OF SALE

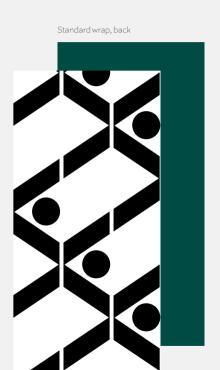
### **Gift wrap**

Point of sale materials act as important brand ambassadors. Therefore here we use our iconic S-symbol as the primary graphic, to make a bold, strong, and timeless brand impression.

The pattern is made of our symbol in a large size. This will create a nice graphic effect on different sizes of gifts. The gift wrap comes in three different sizes, 50 cm or 100 cm width on roll and as sheets of 50x70 cm. Note that the pattern has the same size on all and should not be scaled differently.

Standard gift wrap keeps to the primary Stockmann brand colours: black and white with the Stockmann green on the back side.

Seasonal gift wrapping, such as for Christmas, can vary in terms of colour/effects, but should always use the same pattern. For example, Christmas wrap for the 2017 season is dark green with a varnished pattern, and silver back side.



Standard wrap

Christmas wrap 2017

Christmas wrap, back

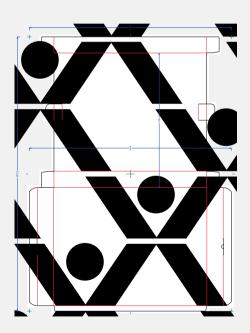
#### POINT OF SALE

### **Gift boxes**

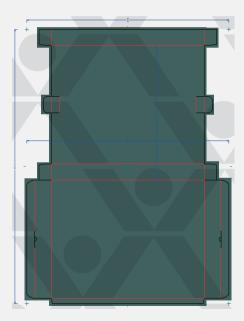
Point of sale materials act as important brand ambassadors. Therefore here we use our iconic S-symbol as the primary graphic, to make a bold, strong, and timeless brand impression.

The pattern is made of our symbol in a large size. This will create a nice graphic effect on different sizes of gifts. The gift boxes comes in different sizes. Note that the pattern has the same size on all and should not be scaled differently.

Standard gift boxes keep to the primary Stockmann brand colours: black and white with the Stockmann green inside. Seasonal gift boxes, such as for Christmas, can vary in terms of colour/effects, but should always use the same pattern. For example, Christmas wrap for the 2017 season is dark green with a varnished pattern, and silver inside.



Example of a standard gift box, flat



Example of a Christmas gift box, flat

# POINT OF SALE Gift cards

Point of sale materials act as important brand ambassadors. Therefore here we use our iconic S-symbol as the primary graphic, to make a bold, strong, and timeless brand impression.

There are three versions of the gift card using the symbol cropped in three different ways, to give the customer several design options when choosing a gift card. All gift cards are sold with carriers which contain a standard message, which can be adapted for seasonal/special occasion purposes.



The carrier



The carrier's inside



Gift card in three designs







The back of the card



#### **ADVERTISING**

### **Brand level**

Brand level ads are part of hero campaigns, only run a few of times a year: executed with highest quality imagery, preferably insights-based, communicating Stockmann as a purpose driven, future oriented brand.







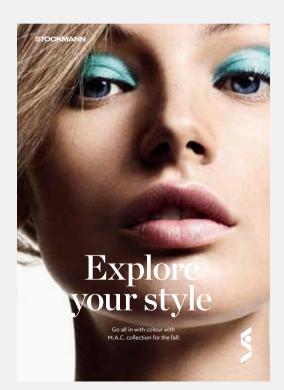


### **ADVERTISING**

### Commercial

Commercial level ads can be either campaigns of their own or part of a brand campaign, the layer defining reasons to visit, with more straight forward commercial driven messaging.

The identifier shape is not used on commercial level.









### **ADVERTISING**

### **Tactical**

Tactical level ads relate directly to specific products, promotions, or events. Here we might provide a little bit more information, allow slightly longer copy – yet we always remain true to Stockmann typography and our clean, simple visual expression. The identifier shape is not used in tactical level communication.









### **ADVERTISING**

### Sales

Sales ads follow the same design language as in-store signage – instead of imagery, we use the S-symbol in a graphic, cropped manner. Ads should follow the monochromatic style shown here – ie. two tones of the same colour. For general/regular sales, colours should follow the brand colour palette. For campaign-related sales, colours should follow the seasonal palette that has been chosen.









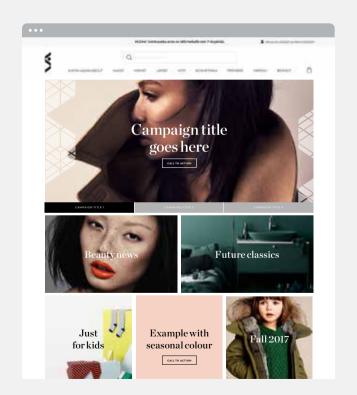
### Stockmann.com

The role of our homepage is to inspire and engage customers in dialog with the brand.

Identifier shape should be used only on main campaign images.

Use Chronicle Semibold on titles.

In general leave more space for images and use shorter titles to increase legibility.





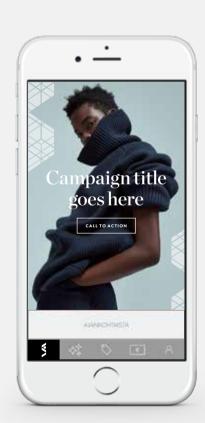
## Mobile app

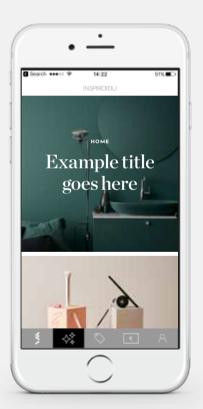
The role of our mobile app is to provide an inspired and guided shopping experience for customers.

To inspire and engage customers we recommend to using campaign images on the start page of the app.

The identifier shape should only be used on the campaign images on the app.

To make the app icon stand out we recommend using white symbol on black background.







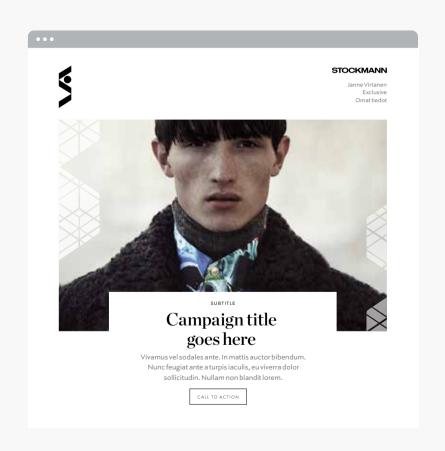
### Newsletter

The role of newsletters is to inspire and lead customers to the website.

The identifier shape should be used only on the main campaign image in the newsletter.

Stockmann wordmark and symbol should be used separately.

Chronicle Semibold should be used for titles when possible, otherwise the fallback fonts (Georgia and Arial) should be used.



**APPLICATIONS** 

### DIGITAL

### Adbanners

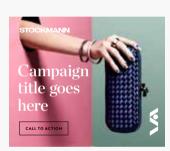
Banners should inspire and lead customers to the website.

Please refer to the document "ADVERTISING GUIDELINES" for details regarding how to construct different levels of advertising and different formats.











### Social media

The role of social media is to inspire and engage customers in dialog with the brand.

To keep the Stockmann brand consistent, use the same profile image for all social media platforms.

Seasonal campaign material should be used on the banner images for social media.

Due to technical limitations on scaling images identifier shape shouldn't be used on the banner images.







\*FOR DETAILED GUIDELINES, PLEASE REFER
TO THE DOCUMENT "DIGITAL PRINCIPLES"



### Basic

Basic price indication signage is used for general, regular-priced items. Since these signs are standard and will be always seen in store, we use the primary brand colours – black and white.

Chronicle Display is the font used for headlines and prices. Stockmann Sans is the font used for product information







SUOSITTELEMME VI REKOMMENDERAR

5				
Brand product name/ product name szs	$20^{\underline{00}}$			
Brand product name/ product name szs	$30^{\underline{00}}$			
Brand product name/ product name size	$60^{\underline{00}}$			
Brand product name/ product name size	75 <u>°°</u>			
Brand product name/ product name size	8000			
Brand product name/ product name szs	$60\overline{00}$			
1. KRS / 1:A VÅN.				

**APPLICATIONS** 

#### PRICE INDICATION

### Sale

Sale signage follows the same layout as the Basic signage, but uses Pantone Red 032C to clearly indicate the sale.

However, seasonal sales may also use colours from the current campaign, to keep consistency with a particular promotion.







## Special sales

Special sales, such as end-of-season discounts use a different graphic layout for greater emphasis. These sales may also use colours from the current campaign, to keep consistency with a particular promotion.









**APPLICATIONS** 

### PRICE INDICATION

## Special offer

Special offers use a more subtle colour system, to set them apart from the sales and major discount price indications.







### Without colour bar

Any decision about this from the pricing team?

SUOSITTELEMME VI REKOMMENDERAR

### Brand

PRODUCT LINE-TUOTE/PRODUKT

Product info FI / Product info SWE

 $73^{00}$ 

**UUTTA** | **NYTT** 

### Brand

PRODUCT LINE-TUOTE/PRODUKT

Product info FI / Product info SWE

 $73^{00}$ 

#### LAST CHANCE

### Brand

PRODUCT LINE-TUOTE/PRODUKT

Product info FI / Product info SWE



ALENNUS ALKUPERÄISISTÄ HINNOISTA =30%. RABATTEN PÅ DET URSPRUNGLIGA PRISET =30%.

## Seasonal campaigns

Seasonal campaigns, such as Crazy Days and Christmas, follow the same layouts as the Basic price signage, but use the same colour-coding related to the campaign.

For campaigns such as Christmas 2017 where there is also a graphic pattern featured in communication material – we carry this pattern into price indication as well.





## Loyalty customers 1

Any decision about this from the pricing team?



Brand

HEADUNE INFO / HEADUNE INFO

PRODUCT LINE
product name

SIZE

PRODUCT LINE
product name

SIZE

PRODUCT LINE
product name

SIZE

OO

Norm. 129\*\*

OO

Norm. 129\*\*

OO

Norm. 129\*\*

TILL STAMKUNDER

General

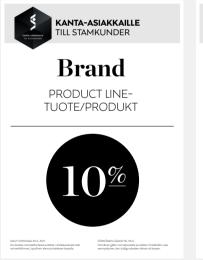
Single product sign

Multiple product sign

KANTA-ASIAKKAILLE

## Loyalty customers 2

Any decision about this from the pricing team?







Single product sign

Single product sign

Multiple product sign



# **Opening hours**

Printed sticker that can be fixed to the doors or windows, for a streamlined look. Suggested size here is A3, but should be adjusted according to what fits best in the space.

White text in Stockmann Sans on black background, to increase visibility against transparent surfaces.





## Opening hours – exceptions

Printed sticker that can be fixed to the doors or windows, for a streamlined look. Suggested size here is A3, but should be adjusted according to what fits best in the space.

White text on black background, to increase visibility against transparent surfaces.

Chronicle Display is the font used because the messaging here is more communication-driven rather than just functional.

9.5 Avoinna helatorstaina Öppet på Kristi Himmelsfärdsdagen Open on Ascension Day 12-18 STOCKMANN HERKKU 10 - 21**DELIKATESSEN** 

25.12 Äitienpäivänä tavaratalo on suljettu. På Mors Dag är varuhuset stängt. The department store is closed on Mother's Day

Notice for closings

We're now open till weekdays & Saturdays!

Extended hours during Crazy Days!

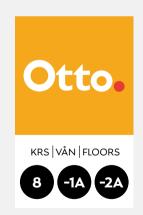
Circular signs where more attention is needed.

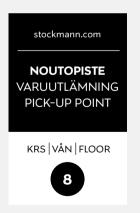
## Services/commercial

Combined info stickers showing both services logos and location.

Floor numbers indicated using white text on black dots – to create an easily visible system.



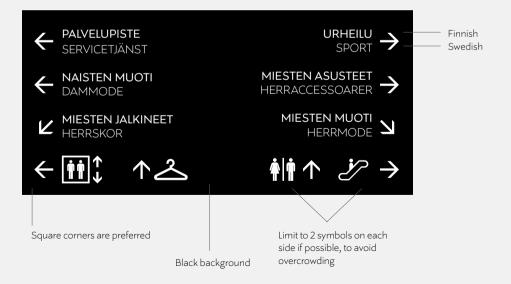




# Ceilingsignage

Ceiling signage is the primary type of signage used to guide the customer around the department store.

White text and symbols on black background.



## Wall signage

To guide customer to various services and facilities. Combination of symbols and numbering creates a simple system which is direct and straighforward for all visitors, regardless of language.





## Service signage

For services within the core Stockmann areas: Fashion, Beauty, Food, and Home. Can include Stockmann's own services as well as tenant/partner services where images are available.

Where possible, used Stockmann's own produced images. Possible to use tenant's own images if they fit within the general Stockmann image style.

#### LOCATIONS:

Throughout the store within relevant departments:

- digital screens
- cash desks
- elevator areas



Stockmann services



Partner services

\*FOR DETAILED GUIDELINES, PLEASE REFER TO THE DOCUMENT "WAY FINDING & SIGNAGE"

## Service signage variations







Beauty & Wellness Services



Home & Interior Design Services



Other Services

## Miscellaneous messaging

For miscellaneous messages where images are not relevant. For example:

- tax-free/tourist services
- lost property
- free wifi
- Union Pay

#### LOCATIONS:

Throughout the store within relevant departments:

- digital screens
- cash desks









**APPLICATIONS** 

### WAYFINDING AND SIGNAGE

### iPads and digital screens

For iPads and digital screens, the brand identity is consistent with other touchpoints.



HOME SCREEN - default should be stockmann.com



FEEDBACK SCREEN

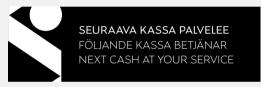
### Cash desk items

Cash desk items use the cropped S-symbol, since these are standard point-of-sale fixtures.

Since they are constantly in use on cash desks, they are designed with white graphics/texts on a black background, to prevent getting dirty.







Next cash desk sign